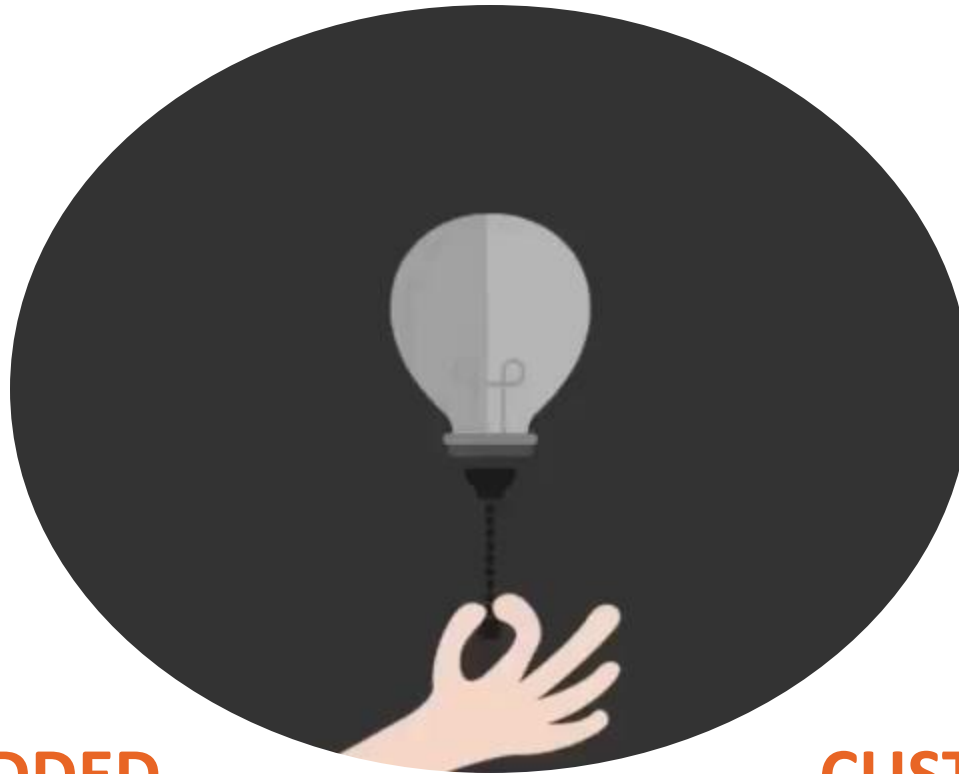


Alphen aan den Rijn



**GLOBAL
DISTRIBUTION**

**MANUFACTURING
& OEM PMA**



**VALUE-ADDED
DISTRIBUTION**

**CUSTOM
STOREFRONTS**

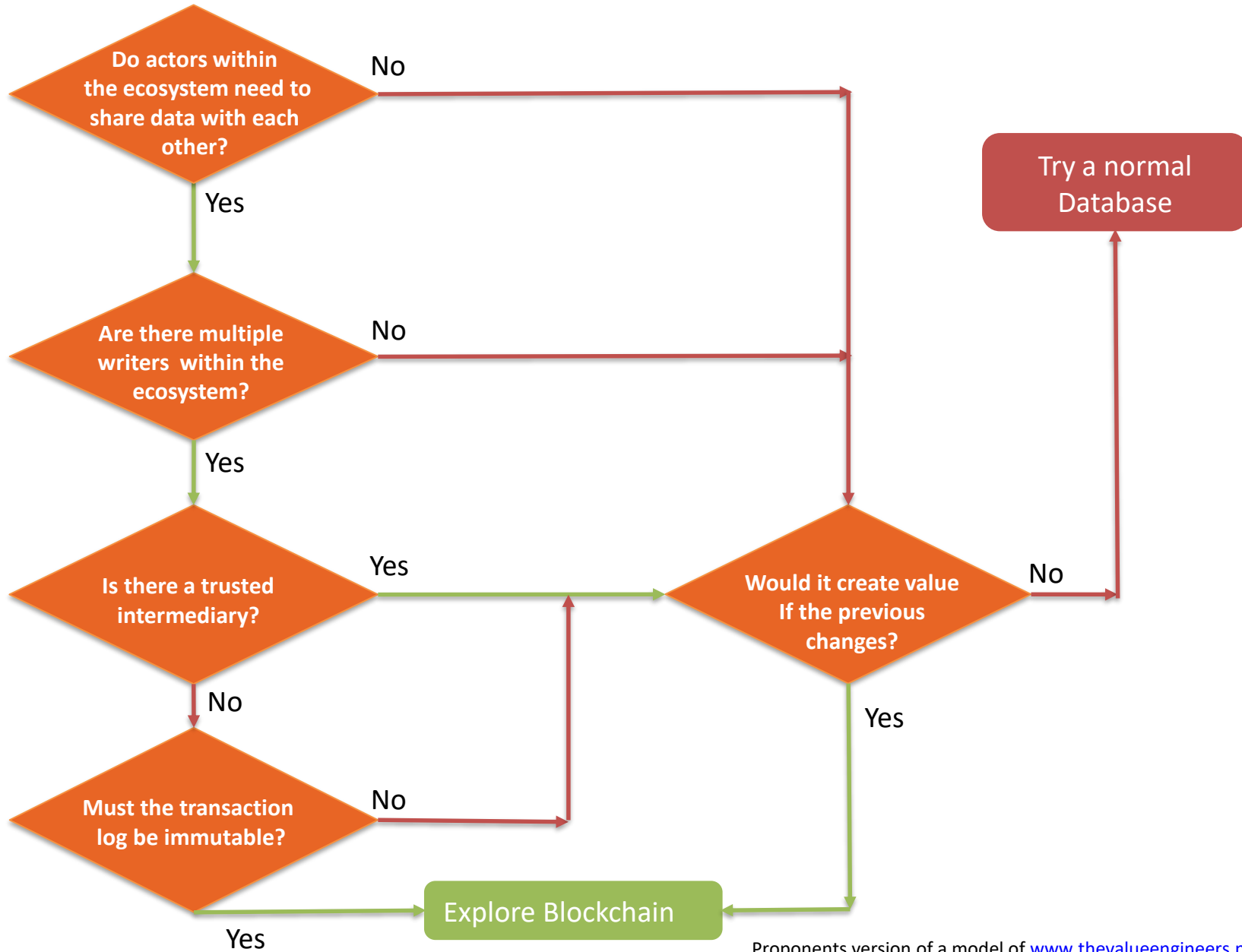
A photograph of a cluttered office space. The room is filled with stacks of paper, folders, and files. In the foreground, there are several large stacks of paper on a wooden table. In the background, there are more stacks of paper on shelves and a filing cabinet. The text "Our Blockchain journey began here" is overlaid on the image in white. The overall scene suggests a transition from a traditional, paper-heavy workflow to a more modern, digital one.

Our Blockchain journey began here

part·ner

[ˈpärtner] 





Proponents version of a model of www.thevalueengineers.nl
<https://www.thevalueengineers.nl/do-you-need-a-blockchain-a-very-simple-questionnaire/>
 Economic Froum has more elaborate version.

Our 6 Blockchain W's



What problem does it solve?

Why use Blockchain vs a regular DB?

Which Blockchain is used?

Where is additional data stored?

What is the **Business model**?

Who are current paying customers?

Parts Pedigree

Honeywell



Block.Aero

OEM

Reseller

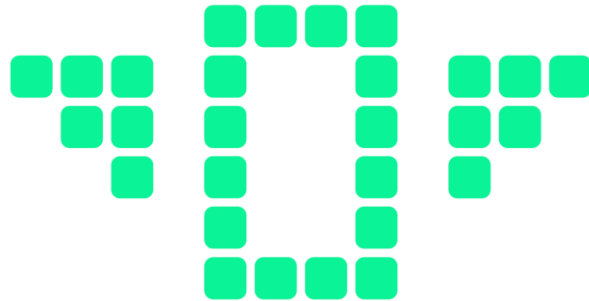
Airline

End of Life



MRO





EWINGZ

unfolding aviation.

What problem?

Why BC?

Which BC?

Where is data stored?

What BusMod?

Dev Phase:

Reduce paper: Asset Trace, Epub, MRO task

Limited Distributed LG

Stellar, but others are possible

Distributed DB (Big chain DB)

Apps (platform) and hardware (RFID)

PoC



Block.Aero

What problem?

Why BC?

Which BC?

Where is data stored?

What BusMod?

Dev Phase:

Digitization, Parts Trace, paperless SC

Limited Distributed LG

ETH

Alliance Nodes, Block Aero

Apps (platform + digitization) Fee/token

Pilot TS&S and Etihad



JET DATA

What problem?

Why BC?

Which BC?

Where is data stored?

What BusMod?

Dev Phase:

Part Trace (cert., trans., price, availability)

Limited Distributed LG

Hyperledger or NEM (rewards)

Amazon AWS

Apps (platform) fee/Token

PoC

Honeywell

What problem?

GoDirect™ Honeywell Aerospace Trading

Why BC?

Limited Distributed LG

Which BC?

Hyperledger

Where is data stored?

Honeywell

What BusMod?

Platform relevance

Dev Phase:

?



What problem?

Digitize Part Trace, paperless SC

Why BC?

Limited Distributed LG

Which BC?

ETH

Where is data stored?

Amazon AWS

What BusMod?

Apps and Fees

Dev Phase:

Pilot PattonAir (receiving process)



AEROXCHANGE

Aviation Supply Chain Solutions

What problem?

Part Trace including MRO task

Why BC?

?

Which BC?

?

Where is data stored?

AEX

What BusMod?

Relevance of platform

Dev Phase:

Ideation

Summary

- ✦ There are companies trying to solve (the same) real problems
 - If you don't see your own RoI, look for partners
- ✦ See through the BC Marketing Hype FOMO
- ✦ Learn by experimenting.

Thank you!

