



**TNO** innovation  
for life

# In the news



Net binnen

Algemeen

Economie

Sport

Media en Cultuur

Achterklap

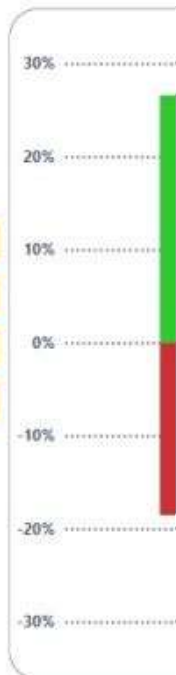
Shop

Woensdag 12 februari 2025 | Het laatste nieuws het eerst op NU.nl

Ontwikkeling

Waardering

Verwachting



Deze grafiek geeft

Financieel

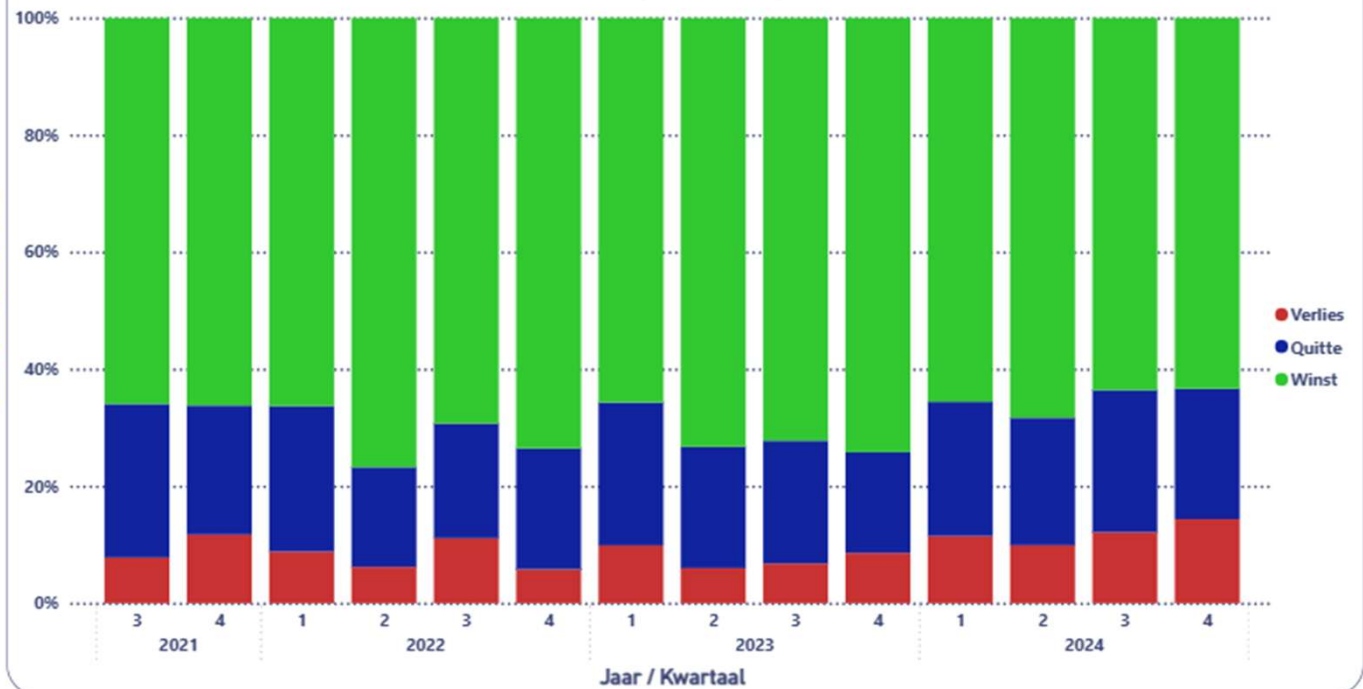
Prijzen

Bedrijfsresultaat

Winst / Verlies

Investerings

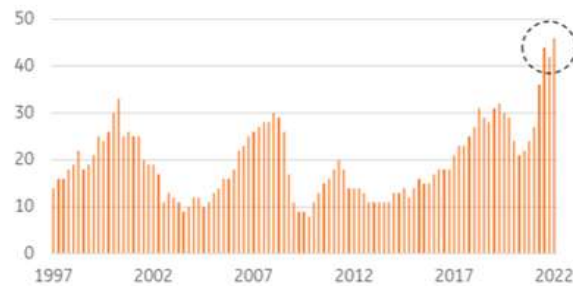
Winst / verlies



# Industrial challenges (universal challenges?)

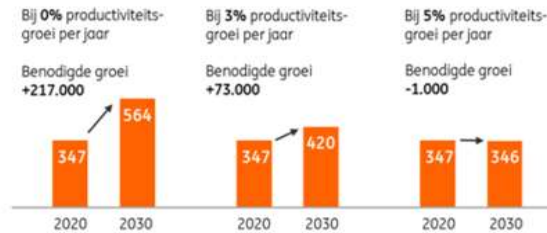
## Staff shortage

Personeelskrapte industrie al op recordhoogte  
Vacaturegraad\* industrie



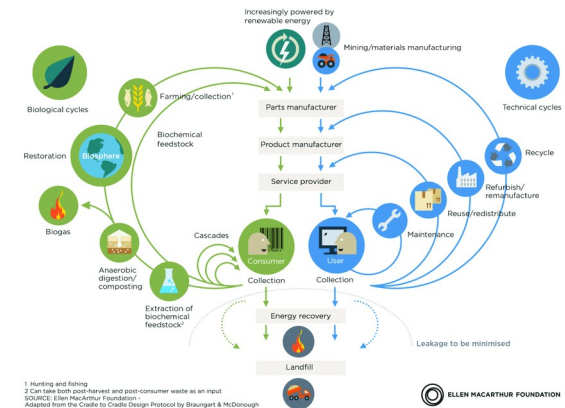
## Productivity

Hogere productiviteitsgroei kan personeelsbehoefte fors beperken  
Benodigde personeelsinzet in de technologische industrie voor het realiseren van de groeiambitie\* o.b.v. drie productiviteitsscenario's



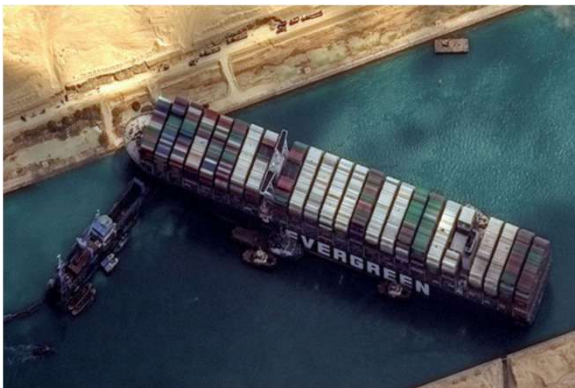
\*verdubbeling van de bruto toegevoegde waarde tussen 2010 en 2030

## Sustainability



# Industrial issues

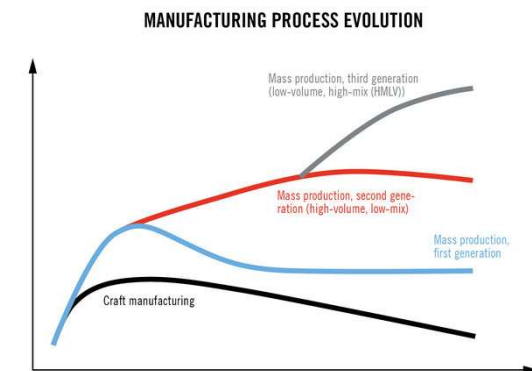
## Resilience

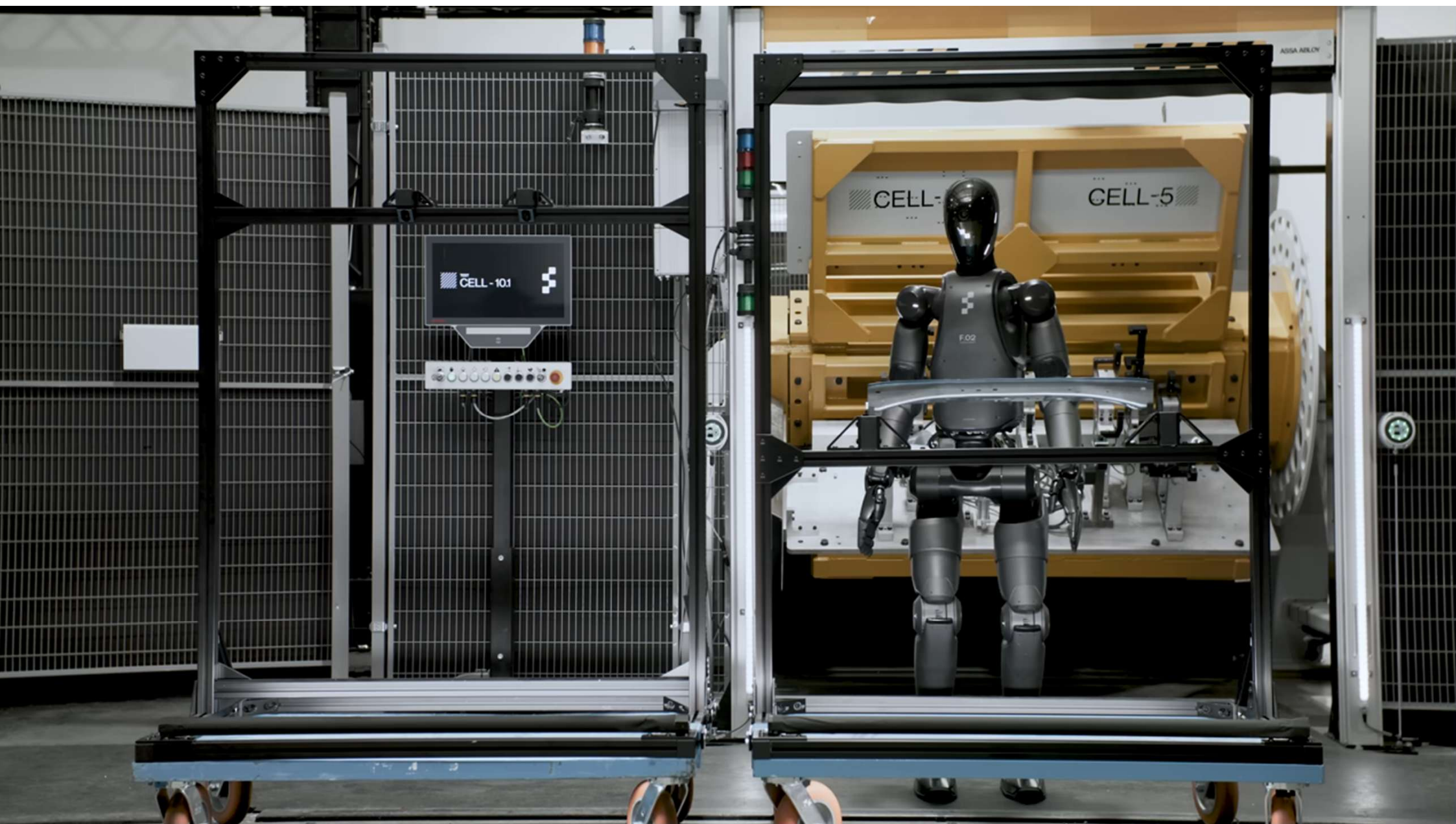


## ReIndustrialisation EU



## Fast changing customer demands







# Radical Digitalisation

5 mei 2025

[Jeroen.Broekhuijsen@tno.nl](mailto:Jeroen.Broekhuijsen@tno.nl) | Smart Industry

## RADICALE DIGITALISERING



Advancing your  
Aerospace and Airport Business

(made by chatGPT)

# Smart Industry

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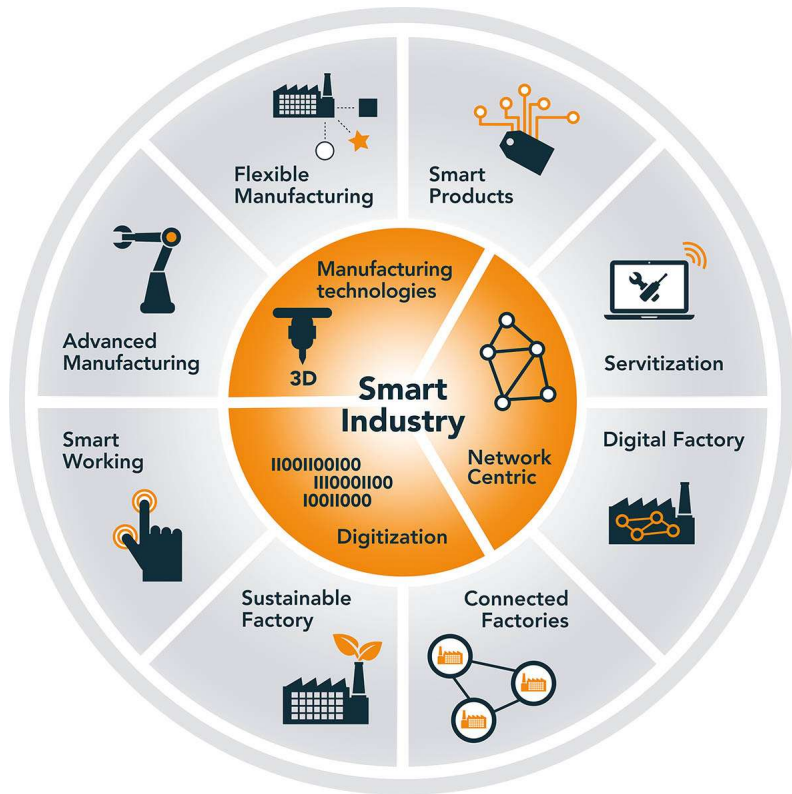
# Smart Industry

According to national branche organisation SmartIndustry.nl

Based on **three transitions**:

- 1) Radical digitalisation
- 2) Connecting products, machines and people
- 3) Adopt and develop new production technologies

Based on 8 Dutch focus areas





# Radical digitalisation?



## Automation

'If you always do what you always did,  
you will always get what you always got'

(Albert Einstein)

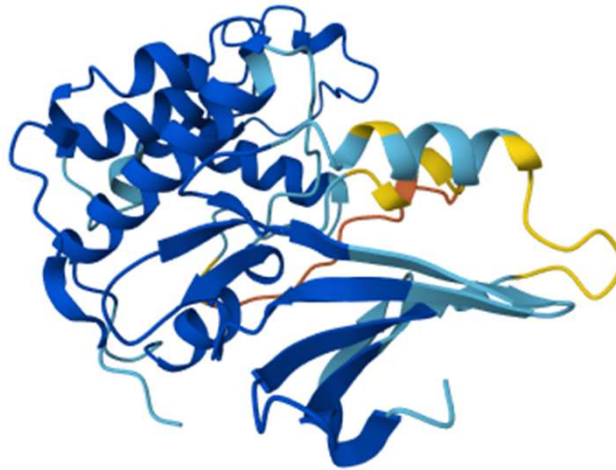
**No!**

# Radical! digitalisation

Tesla builds cars in 1/3<sup>e</sup> of the time that Volkswagen needs



Alfafold, winner of the Nobel prize, speeds up research for proteins a million times faster

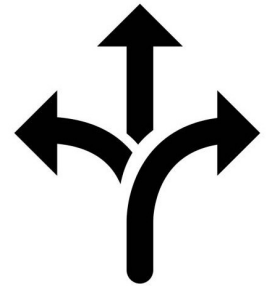
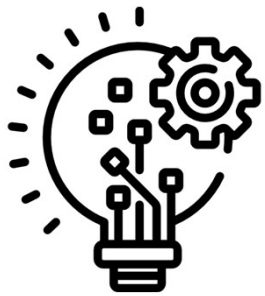


Gnome created a tenfold speedup in battery material research



# Smart Industry

Technologie as a baseline to change your business and:



EFFICIENCY

QUALITY

SPEED

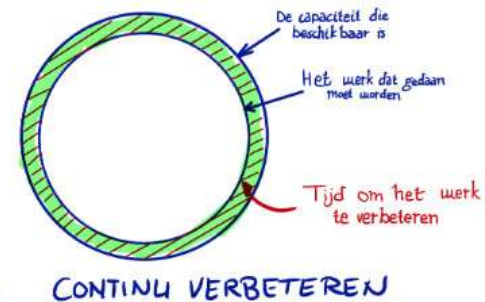
COST

SUSTAINABLE

FLEXIBLE

Directed and continuous attention by people and organisations for:

- Continuous improvement
- Based on data and vision
- To achieve and keep your unique position



COMPLIANCE

# Misconceptions on digitalisation

- Digitalisation is **NOT** the same work but faster / better / efficient and buy and done!
  - **Digitalisation is CHANGING** the way you work, your processes, with technology
- Can only be done if you have covered your bases → **Usually we have not**
- Digitalisation demands a vision on: **what are the essential choices** we as a company make!
- Not follow the trends (hype), but **adopt existing tech** in your organisation!



# ***Radical* digitalisation**



Redesign your work given digital technology



Aimed at **Value for the user!**



In a **new organisation**

**Simplify  
Process**

**Simplify  
Work**

**Effortless  
Interaction**

**Clear  
Context**

**Fast  
Feedback**

**Increase  
Agency**

# Must-haves for working radically

- Be ambitious, know what you want, have clear vision
- Collaborate cross-disciplinary involving everyone
- Do the impossible, reverse thinking
- Cover you bases: Apply existing technology
- Innovate based on your USP



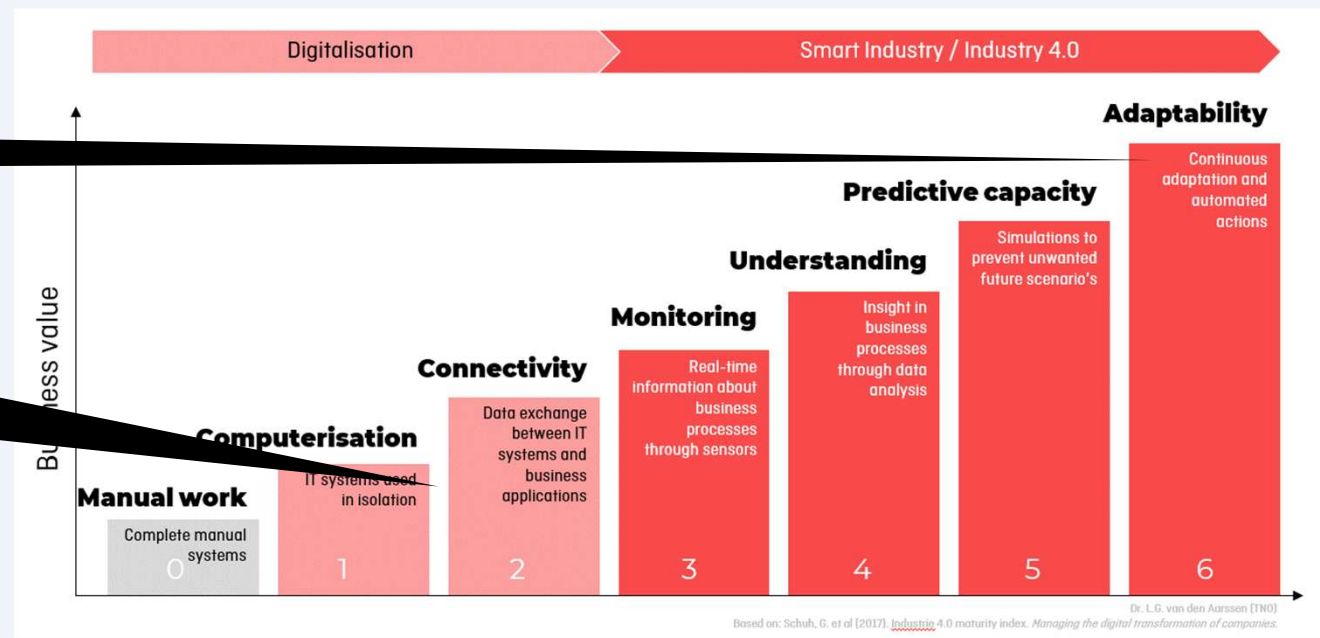


**Where are we?**

# Where are we with digitalisation?

We talk about this

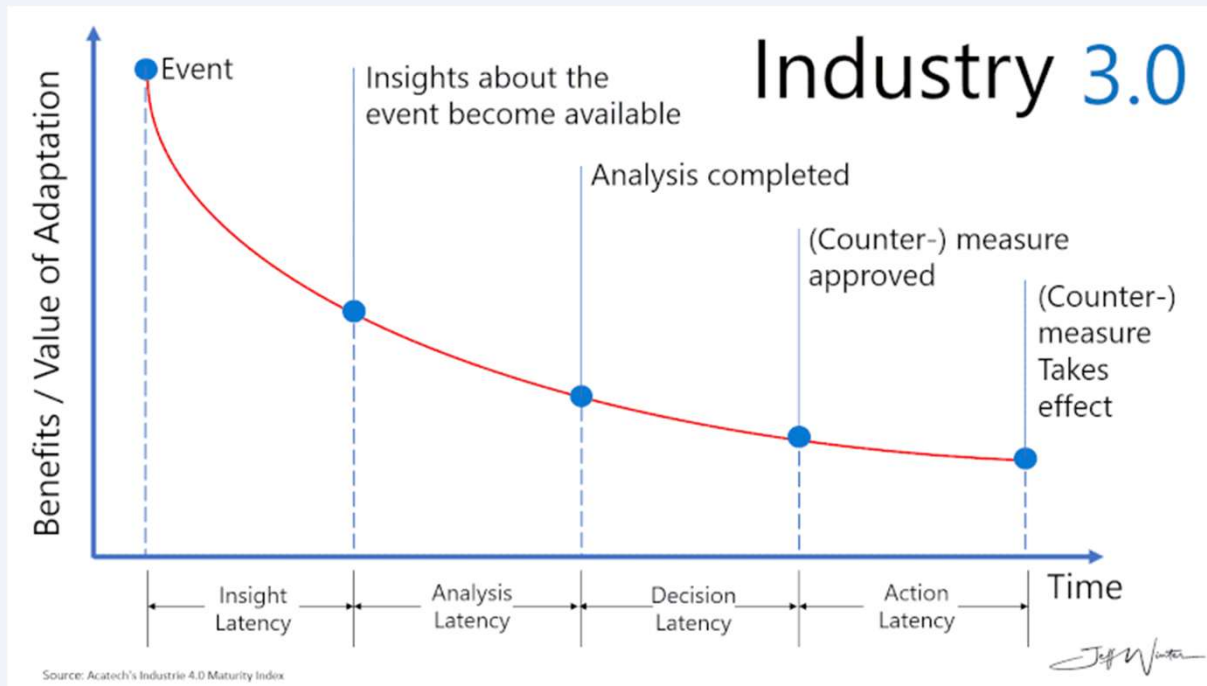
But most companies are still here



Only 8% of companies has advanced digitalisation

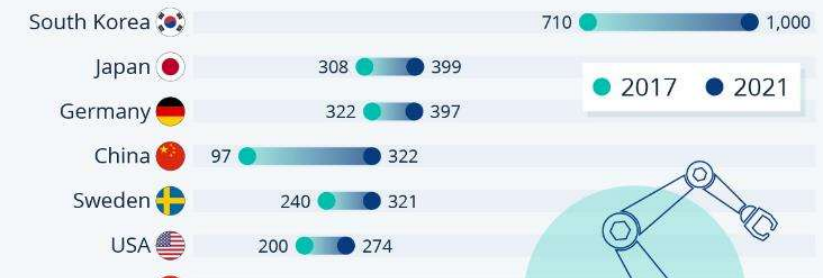
# Perspective

Speed up, replace, change

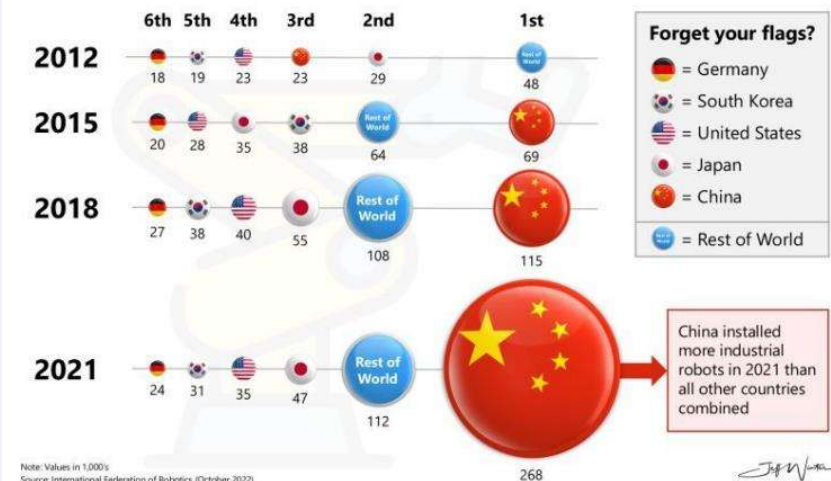


## The Countries With The Highest Density Of Robot Workers

Number of robots installed per 10,000 employees in the manufacturing industry



## Where are industrial robots being installed?





# Cover your bases!

More productive means less work, more results

- **Continuous improvement (People, Machines, Processes)**
  - **Lean** == minimize unneeded work, simplify
  - **Automate / robotize** == replace (repetitive) work by machines/robots
  - **Digitalisation** == Create insight and make work smarter based on connected systems
  - **Autonomous** == Self-steering based on insight
- **R&D & Innovation**
  - Create new methods / processes that radically change what you do

Where is AI?  
What is radical?



**SME examples**

**GOMA**



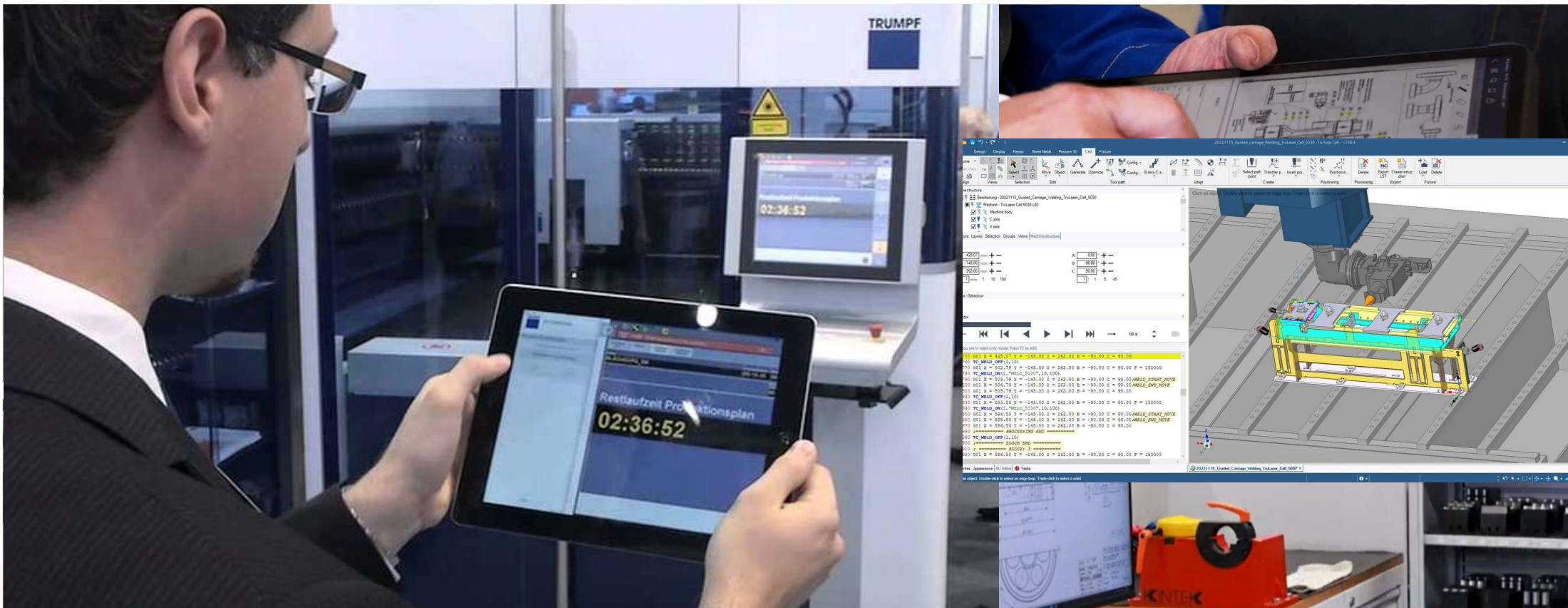
**SUPLACON**  
plaatbewerking



Technologies now adoptable by SMEs



# From paper → digital → expert in the system



**From catalogue, calling, engineering → online instant quotes → Collaborative supply chain → DPP**

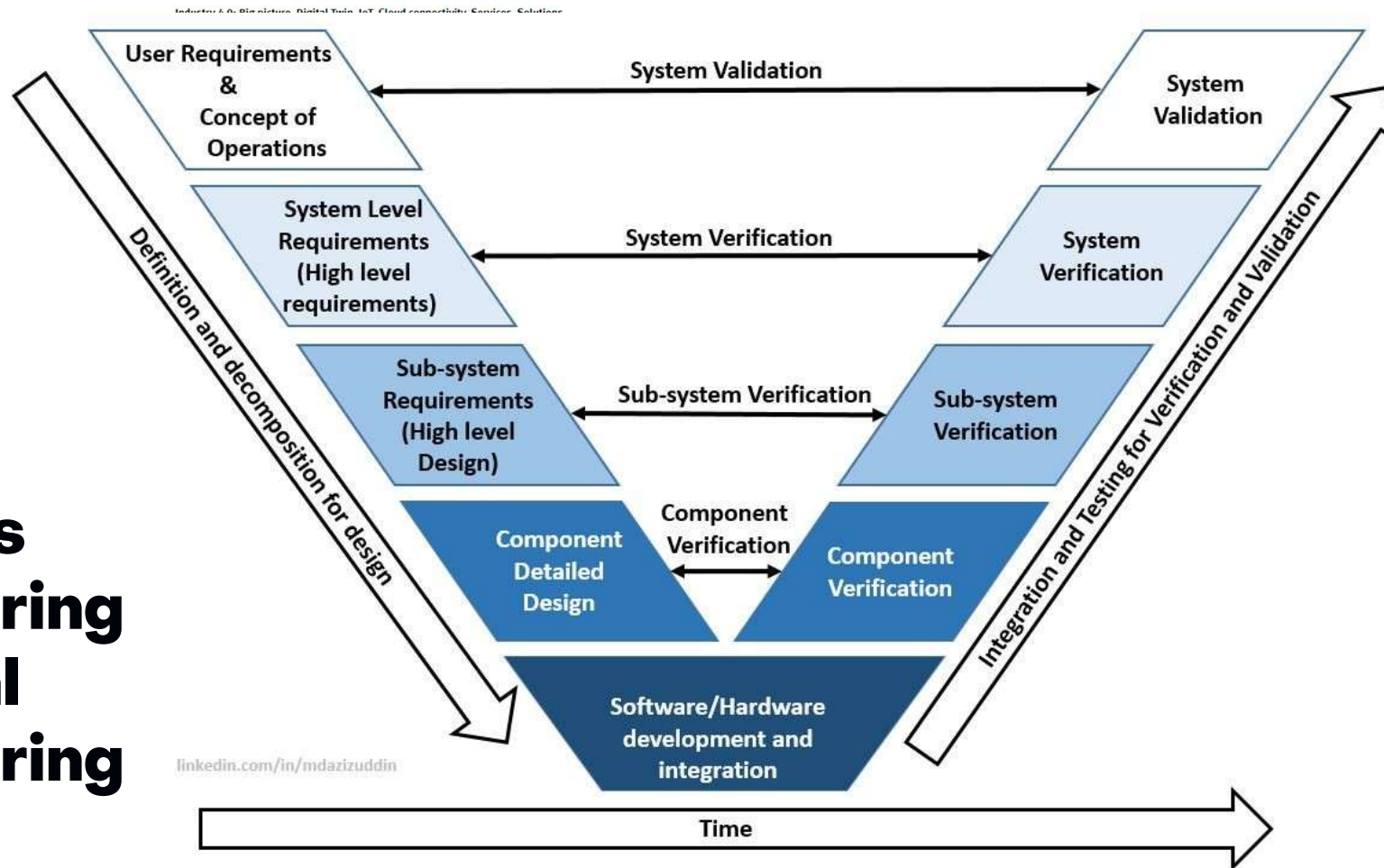




# From operator → robot → industrial line → automated ops



# From single discipline → Multi-discipline → integrated



**Systems  
Engineering  
& Digital  
Engineering**

# From single discipline → Multi-discipline → integrated

The screenshot displays the XR4industry - Cordis SUITE interface, which is a multi-disciplinary system engineering tool. It features a 3D simulation of a robotic arm, a parameter control panel on the left, and a state machine logic diagram on the right. The state machine diagram shows various states and transitions, including 'Idle', 'Setting', 'Lowering', 'Moving\_XZ', and 'Raising'. A history table at the bottom provides a detailed log of these states and transitions.

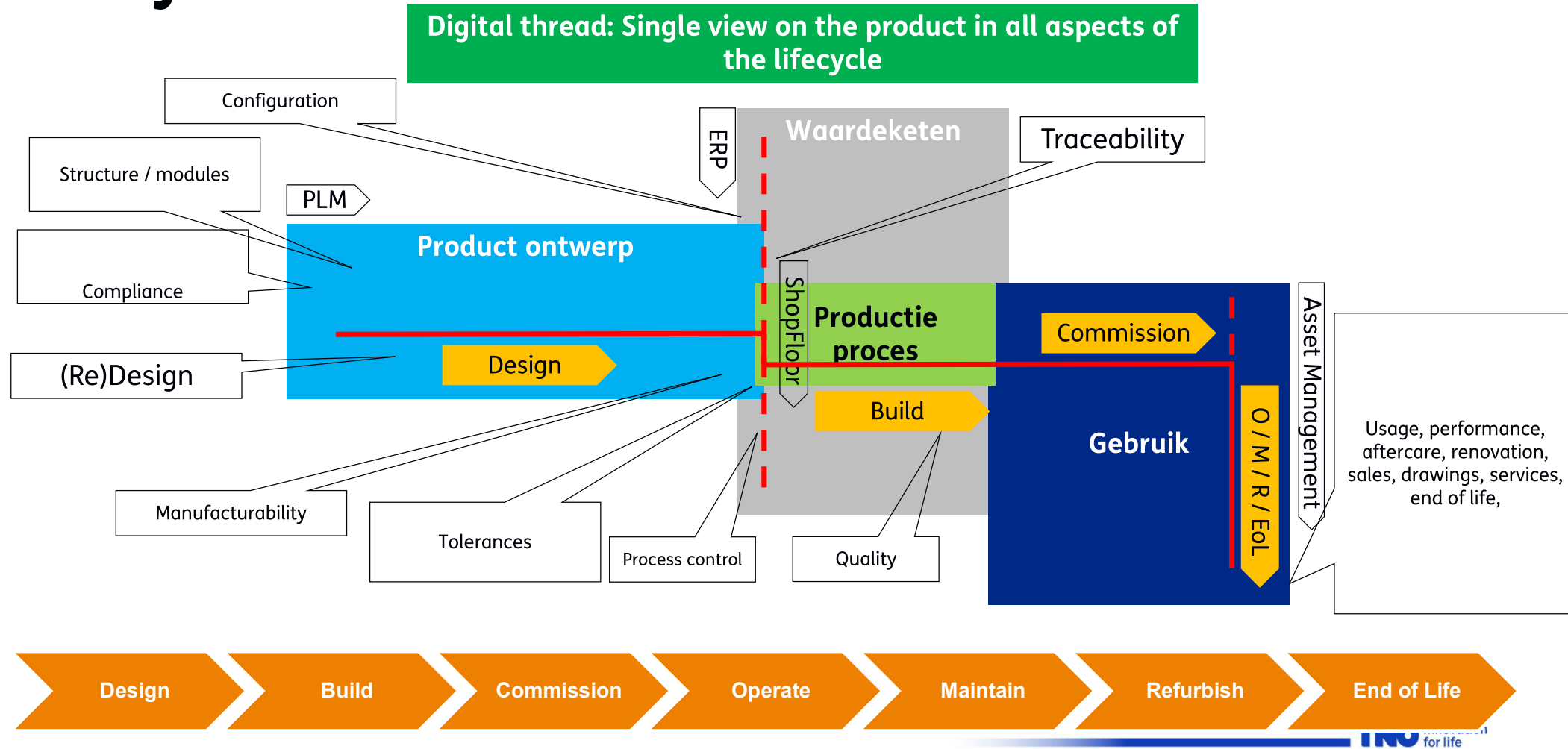
| State     | Substate | Runtime      | EntryTime    |
|-----------|----------|--------------|--------------|
| Idle      | -        | 00:00:00:062 | 16:50:10:219 |
| Setting   | -        | 00:00:00:020 | 16:50:10:199 |
| Lowering  | -        | 00:00:00:110 | 16:50:10:089 |
| Moving_XZ | -        | 00:00:00:440 | 16:50:09:649 |
| Raising   | -        | 00:00:00:060 | 16:50:09:589 |
| Idle      | -        | 00:00:00:150 | 16:50:09:479 |
| Setting   | -        | 00:00:00:020 | 16:50:09:419 |
| Lowering  | -        | 00:00:00:070 | 16:50:09:349 |
| Moving_XZ | -        | 00:00:00:430 | 16:50:08:919 |
| Raising   | -        | 00:00:00:090 | 16:50:08:829 |
| Idle      | -        | 00:00:00:180 | 16:50:08:649 |
| Setting   | -        | 00:00:00:020 | 16:50:08:629 |
| Lowering  | -        | 00:00:00:090 | 16:50:08:539 |
| Moving_XZ | -        | 00:00:00:440 | 16:50:08:099 |
| Raising   | -        | 00:00:00:020 | 16:50:08:079 |
| Idle      | -        | 00:00:00:140 | 16:50:07:919 |
| Setting   | -        | 00:00:00:020 | 16:50:07:899 |

Time: 2022-10-25 14:50:10.293 Interval: 1

XR4industry



# Lifecycle





# Aerospace?



FULL SCALE FUSELAGE SECTION  
LENGTH: 8 METERS  
MODULAR BUILD CONCEPT  
ADVANCED AIRCRAFT ARCHITECTURE CONCEPTS  
THERMOPLASTIC COMPOSITES  
MULTIP

Our technology  
protects



**Is AI radical?**





# Kent de loodgieter je radiator niet?

## AI wel

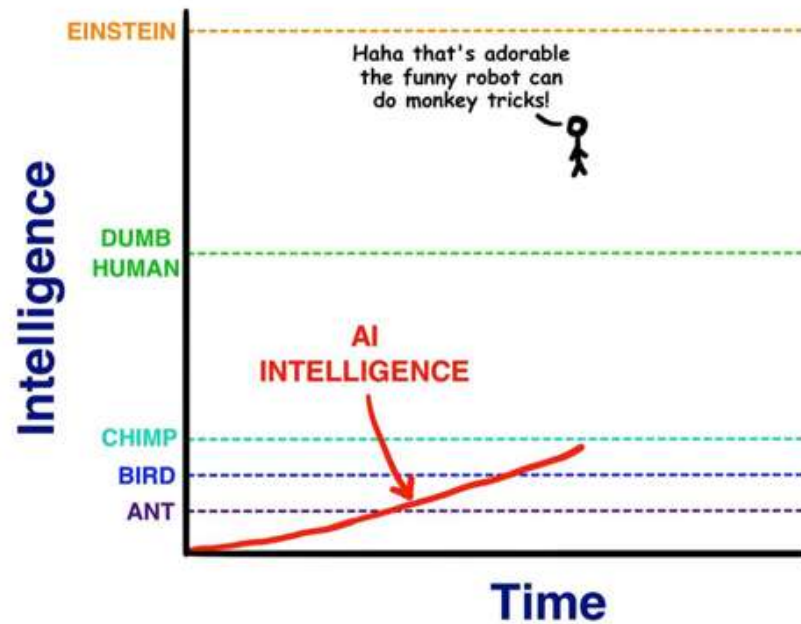
Laat AI voor je werken  
[www.jobsolve.ai](http://www.jobsolve.ai)



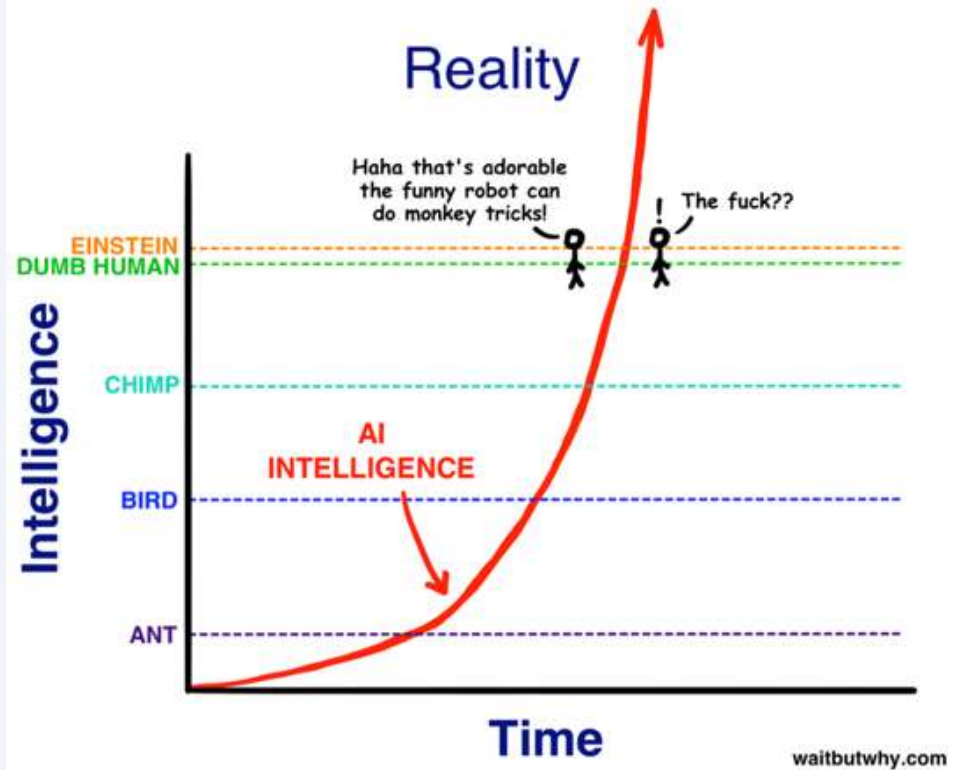


# Rate of development

Our Distorted View of Intelligence



Reality





# Knowledge leve current AI

Bachelor

Maart 2024

Study level

|  | Claude 3 Opus       | Claude 3 Sonnet     | Claude 3 Haiku      | GPT-4               | GPT-3.5             | Gemini 1.0 Ultra       | Gemini 1.0 Pro         |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|------------------------|------------------------|
| Undergraduate level knowledge<br><i>MMLU</i>     | 86.8%<br>5-shot     | 79.0%<br>5-shot     | 75.2%<br>5-shot     | 86.4%<br>5-shot     | 70.0%<br>5-shot     | 83.7%<br>5-shot        | 71.8%<br>5-shot        |
| Graduate level reasoning<br><i>GPQA, Diamond</i> | 50.4%<br>0-shot CoT | 40.4%<br>0-shot CoT | 33.3%<br>0-shot CoT | 35.7%<br>0-shot CoT | 28.1%<br>0-shot CoT | —                      | —                      |
| Grade school math<br><i>GSM8K</i>                | 95.0%<br>0-shot CoT | 92.3%<br>0-shot CoT | 88.9%<br>0-shot CoT | 92.0%<br>5-shot CoT | 57.1%<br>5-shot     | 94.4%<br>Maj1@32       | 86.5%<br>Maj1@32       |
| Math problem-solving<br><i>MATH</i>              | 60.1%<br>0-shot CoT | 43.1%<br>0-shot CoT | 38.9%<br>0-shot CoT | 52.9%<br>4-shot     | 34.1%<br>4-shot     | 53.2%<br>4-shot        | 32.6%<br>4-shot        |
| Multilingual math<br><i>MGSM</i>                 | 90.7%<br>0-shot     | 83.5%<br>0-shot     | 75.1%<br>0-shot     | 74.5%<br>8-shot     | —                   | 79.0%<br>8-shot        | 63.5%<br>8-shot        |
| Code<br><i>HumanEval</i>                         | 84.9%<br>0-shot     | 73.0%<br>0-shot     | 75.9%<br>0-shot     | 67.0%<br>0-shot     | 48.1%<br>0-shot     | 74.4%<br>0-shot        | 67.7%<br>0-shot        |
| Reasoning over text<br><i>DROP, F1 score</i>     | 83.1<br>3-shot      | 78.9<br>3-shot      | 78.4<br>3-shot      | 80.9<br>3-shot      | 64.1<br>3-shot      | 82.4<br>Variable shots | 74.1<br>Variable shots |
| Mixed evaluations<br><i>BIG-Bench-Hard</i>       | 86.8%<br>3-shot CoT | 82.9%<br>3-shot CoT | 73.7%<br>3-shot CoT | 83.1%<br>3-shot CoT | 66.6%<br>3-shot CoT | 83.6%<br>3-shot CoT    | 75.0%<br>3-shot CoT    |
| Knowledge Q&A<br><i>ARC-Challenge</i>            | 96.4%<br>25-shot    | 93.2%<br>25-shot    | 89.2%<br>25-shot    | 96.3%<br>25-shot    | 85.2%<br>25-shot    | —                      | —                      |
| Common Knowledge<br><i>HellaSwag</i>             | 95.4%<br>10-shot    | 89.0%<br>10-shot    | 85.9%<br>10-shot    | 95.3%<br>10-shot    | 85.5%<br>10-shot    | 87.8%<br>10-shot       | 84.7%<br>10-shot       |

December 2024

GPT-o3

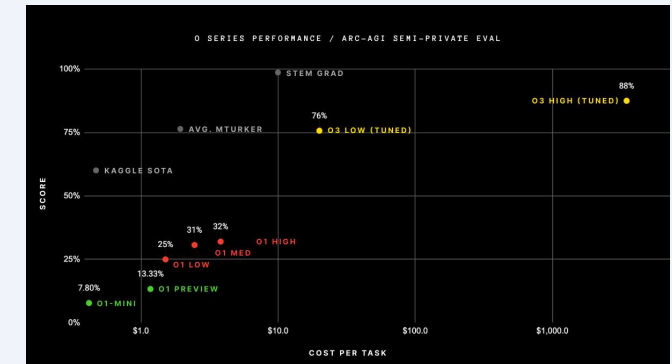
Surprising result on the AGI test: 87%

87%

97%

Master

Study level



Major leap in accuracy & costs

Will change the world in the same way

Internet and smartphones have done.

We simply cannot imagine what's to come

**AI will  
double  
productivity!**

**Right?**



Plaatje van AI Gemini\*

# Radical...

# Increasing productivity



Plaatje van AI G

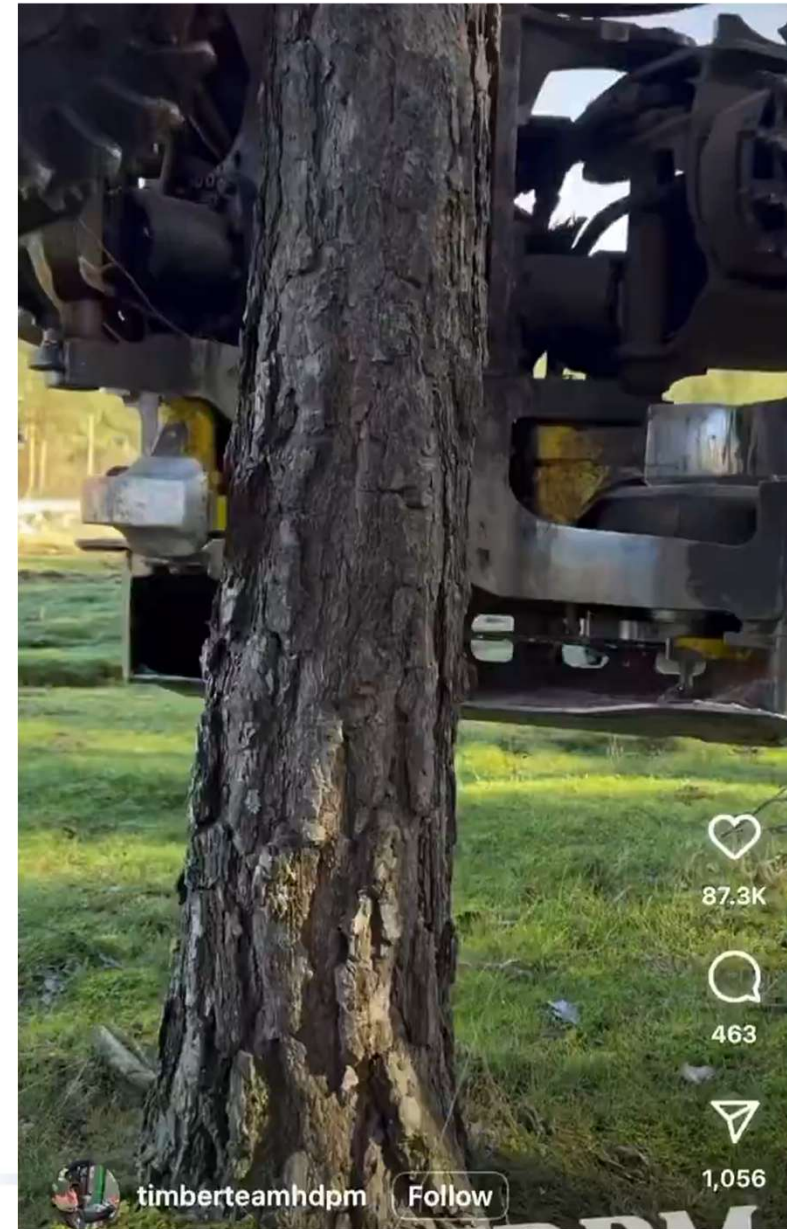
# Is this radical?



Adobe Stock | #893477798

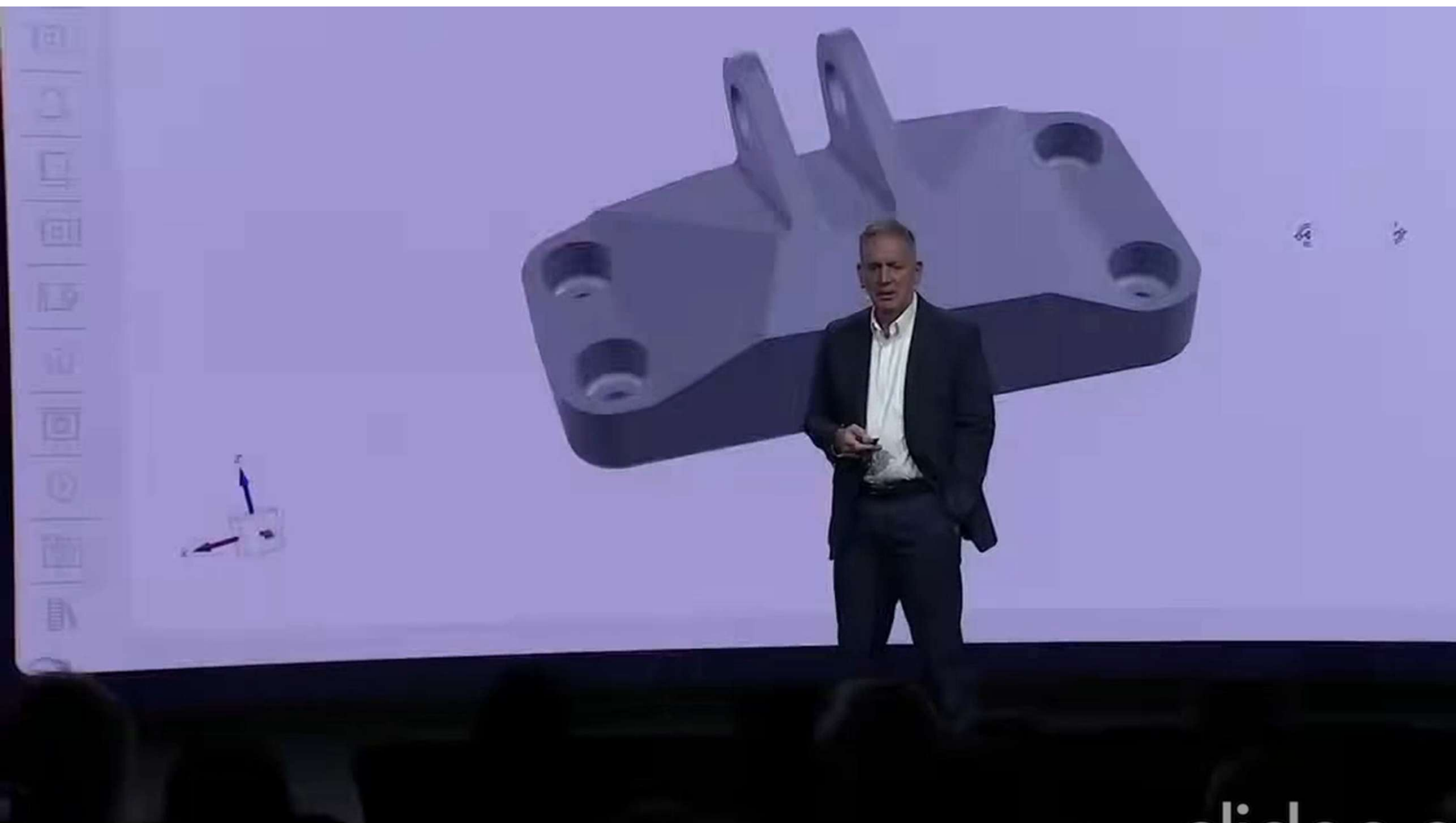


**Is this radical?**



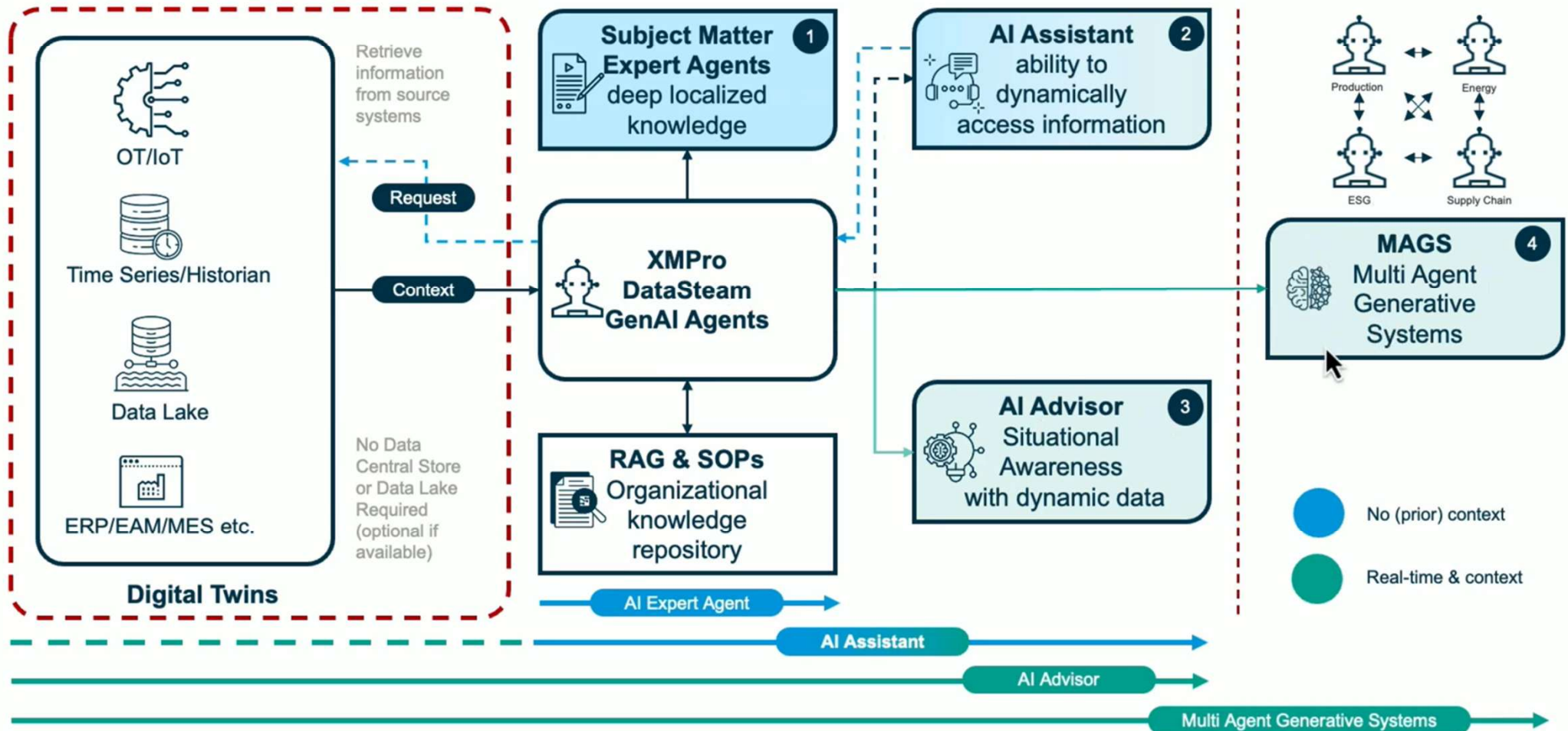
# **BRAINS4WORK INSTANT INSTRUCTIONS**

**TNO** innovation  
for life





# The Roles that XMPro GenAI Agents Supports





# What if... (further ahead)

- You could redesign the factory / machine to work without operators? What would that look like? How would that work?
- The factory itself has agency? Which decisions would it then make?

**What will  
YOU do?**



# What if...

- You can apply radical digitalisation everywhere in your company
- You do that collectively / collaboratively in your organisation
- Solutions actually end up in your tooling
- And you can stay sustainably competitive?
- Together with your supply chain partners
- And keep on doing this the rest of your life



**TNO** innovation  
for life